

COMPASS[®]

COMPUTER ASSOCIATION OF EASTERN INDIA



Creating a Vision with Infinite Possibilities

ANNUAL REPORT | 2020-21





**Book
AC CONFERENCE HALL
For Your
SEMINARS**

SALES MEETING

PRODUCT TRAINING

OFFICIAL MEETINGS

SEATING FOR 30-35 PEOPLES

AUDIO SYSTEMS AVAILABLE

PROJECTOR WITH SCREEN AVAILABLE

FOOD ARRANGEMENT ON REQUEST



For any queries :

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Aranya Biswas

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98310 52721, 98300 52721
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COMPUTER ASSOCIATION OF EASTERN INDIA

27th ANNUAL REPORT 2020 -21



President's Message

Dear Proud COMPASS members,

Thank you for having me as the President of our Association for the year 2020-2021.

This year we focused on reaching out to as many members as possible and concentrating on activities that has greater relevance.

Due to shorter duration of the tenure and the pandemic taking an ugly turn, we had very limited time span for achieving what had been visualized. However, I would like to mention about a few initiatives which I strongly believe would play a significant role in taking our Association to the next level.

We have totally revamped our website with an objective that it would serve as the nerve center for all updated information. SOPs and steps are being documented towards its implementation. I would request each member to visit the website regularly. Soon we intend to have a searchable bank of information about the products from the OEMs deployed on the website.

Our much-awaited Member's Directory which is now totally synchronized with the data as per our Website on a cutoff date is being released soon. Members have been updating their data online now.

COMPASS KONNECT Newsletter was launched and we have released two editions of the same covering Members, Products and Developments in the IT industry. It been a good beginning and we all should ensure that the continuity is maintained.

Online seminars were organized on varied topics such as GST, Income Tax, Branding, Digital Marketing, Yoga etc. Seminars were very well attended and appreciated by the members and the guests.

With the diversity and changes in the way the business is being done, we have created three Special Interest Groups: System Integrators, Software & IT Services and Telecom. Out of the three, two are already quite active now. We will be hearing more about the activities of these SIGs in times to come.

We are also focusing on our members in the various districts of the state to reach out to them directly. Now we have representation from six districts of West Bengal and a platform for regular interaction with them.

COMPASS CARES has successfully organized vaccination camp having around 275 beneficiaries. With the help of Supertron Foundation, we facilitated four oxygen concentrators for our members.

Our Grievance committee and Advisory Board worked tirelessly and selflessly to address disputes and other issues raised by members.

Carrying forward the past tradition, the Association had planned for an indoor cricket tournament but it had to be postponed due to pandemic.

I would like to sincerely thank members for participating in the activities of the Association whole heartedly.

Special thanks to all the Chairpersons of various committees for making the tenure so eventful and meaningful.

Our Past Presidents who are the lighthouse for us have always been there to guide us and support. Thank you Mr. Lalani, Mr. Bhandari, Mr. Hari, Mr. Jajodia, Mr. Dhanuka, Mr. Biyani, Mr. Saboo, Mr. Bothra, and Mr. Khan. A special thanks to our immediate past Secretary, Mr. Mohta.

I would like to thank the entire Executive committee for standing by me throughout. Our office bearers, Mr. Khakhra, Mr. Agarwal, Mr Sharda, Mr Goenka, we have all worked as a single unified team.

Thank you friends for overlooking my shortfalls and giving me the opportunity to learn & improve.

Sanjay Chhajer
President, COMPASS

Secretary's Message



Dear Members,

I am honored to welcome you all to the 27th AGM of COMPASS.

I extend my heartiest greetings and hope you are all safe and sound.

I would like to thank our President Mr. Sanjay Chhajer for showing faith in me & offering me the post of Hony. Secretary for the year 2020-21.

2020 and 2021 have been challenging years for the IT industry. Covid-19 had devastating impacts on the lives of many people. To provide relief in these tough times, we had set up vaccination camps and ensured that our members, member's family & their staff were taken good care of.

Given the ongoing crisis, the IT sector has a more vital role to play than ever. We help connect the lives of millions of people. Although this year has been challenging, I am extremely proud to say that we have consistently proven ourselves to be a pioneer in the IT sector. In Eastern India, we have ranked as key contributors who have truly created a difference. Our awards and certificates of recognition speak for the work we had done. The best IT association award from NCN at New Delhi, this year added another feather to our hat.

As the Secretary, I tried to take our Association to new heights. COMPASS has undertaken several remarkable initiatives in the past and will continue to do so in the upcoming years. We have held multiple online awareness seminars, published E-Newsletters and appointed legal advisors for our members. This has been possible only because we had worked together, as a team.

I am also extremely grateful to the entire team of Office Bearers, Executive Members, other members and staff who have been doing such tremendous work. Our committee comprising of President Sanjay Chhajer, Vice President Lilesh Khakhra, Jt. Secretary Ranjan Goenka, Treasurer Rahul Sarda and myself tried our best to make this year a grand success for our association in spite of the challenges faced due to the pandemic era.

I am also thankful to Mr. Pawan Jajodia & Mr. Asif Khan who were always available & guided me throughout my tenure. I will also like to extend my gratitude towards all the Committee Chairman for their support throughout my tenure as Hony. Secretary.

As I wrap up my message to you, I would like all of you to be proud of the incredible work we have done in the face of adversity.

Greetings to you for the upcoming festive season. Stay safe stay healthy!

With regards,

Anup Agarwal
Hony. Secretary, COMPASS

OFFICE BEARERS



Jt. Secretary
Mr. Ranjan Goenka



Vice - President
Mr. Lilesh Khakhra



President
Mr. Sanjay Chhajer



Hony. Secretary
Mr. Anup Agarwal



Treasurer
Mr. Rahul Sarda

EX-OFFICIO MEMBERS



Imm. Past President
Mr. Asif Khan



Imm. Past Secretary
Mr. Shiv Kr. Mohta

COMPASS ADVISORY BOARD



CAB
Mr. Pawan Jajodia



CAB
Mr. B. Hari



CAB
Mr. Pradeep Biyani

EXECUTIVE COMMITTEE MEMBERS



Mr. Anand Karnani



Mr. Anil Bader



Mr. Anurag Sharaf



Mr. Aranya Biswas



Mr. Arun Kr. Sharaff



Mr. Ashish Bagla



Mr. Chetan Seksaria



Mr. Manish Lunia



Mr. Neeraj Agrawal



Mr. Nikhil Deora



Mr. Pranay Agarwal



Mr. Vibhor Khandelwal



Mr. Vineet Jindal



Mr. Vineet Kala

SPECIAL INVITEES MEMBERS



Mr. K. L. Lalani



Mr. Narender Dhanuka



Mr. Rajesh Saboo



Mr. J. K. Bothra



Mr. Hemant Chabria



Mr. Pankaj Kedia



Mr. Pradeep Kr. Bhansali



Mr. Vikash Sethiya



Mr. Navin Ladha

DIST. CONVENER



Mr. Kousik Ghosh



Mr. Saikat Pal



Mr. Sandip Mukherjee



Mr. Sekher Agarwal



Mr. Vikash Dunganwal

OFFICE BEARERS

Name	Designation	Company	Mobile
Sanjay Chhajera	President	Advance Management Systems Ltd.	9831023498
Lilesh Khakhra	Vice- President	Crown Trading Co.	9830049549
Anup Agarwal	Hony. Secretary	Shanti Enterprises	9830042215
Rahul Sarda	Treasurer	Rahul Industrial Enterprises Pvt. Ltd.	9830064573
Ranjan Goenka	Jt. Secretary	PDS Infotech Pvt. Ltd.	9830086326

EX-OFFICIO MEMBERS

Name	Designation	Company	Mobile
Asif Khan	Imm. Past President	Technocrat Infotech Pvt. Ltd.	9831060916
Shiv Kr. Mohta	Imm. Past Secretary	SIPL Systems & Services Pvt. Ltd.	9831029129

ADVISORY BOARD MEMBERS

Name	Designation	Company	Mobile
Pawan Jajodia	Past President	Mohit Electronics	9831014294
B. Hari	Past President	Ontrack Systems Ltd.	9830031055
Pradeep Biyani	Past President	Suntronic Systems	9831028443

EXECUTIVE COMMITTEE MEMBERS 2020-21

Name (E. C. Member)	Company	Mobile
Anand Karnani	Supreme Infotrade Pvt. Ltd.	9831329291
Anil Bader	Optima Infotech	9830040965
Anurag Sharaf	Classic Computers	9831181658
Aranya Biswas	Dreamplanet	9831052721
Arun Kr. Sharaff	Nippon Consumable Pvt. Ltd.	9339564540
Ashish Bagla	Shakambaree Technologies Pvt. Ltd.	9830084221
Chetan Seksaria	Clarion Computers Pvt. Ltd.	9831090120
Manish Lunia	Shree Infotech	9831155806
Neeraj Agrawal	Nimbus Computer Pvt. Ltd.	9830055055
Nikhil Deora	Rashi Peripherals Pvt. Ltd.	9830645100
Pranay Agarwal	Alfa Tech	9830045322
Vibhor Khandelwal	Avam Business Pvt. Ltd.	9233333393
Vineet Jindal	KRG Computer Pvt. Ltd.	9830162937
Vineet Kala	Grapewine Networking Pvt. Ltd.	9831824599

SPECIAL INVITEES

Name	Company	Mobile
K. L. Lalani	Lalani Infotech Ltd.	9830039501
Narender Dhanuka	Galaxy Computech Pvt. Ltd.	9830031170
Rajesh Saboo	Saboo Computers Pvt. Ltd.	9830030178
J. K. Bothra	Planet Computer	9830042391
Hemant Chabria	Chabria Infotech Pvt. Ltd.	9830022890
Pankaj Kedia	Alco Infotech Pvt. Ltd.	9831031456
Pradeep Kr. Bhansali	M.D. Computers Pvt. Ltd.	9831151358
Vikash Sethiya	Sevi Computers	9831066469
Navin Ladha	Rance Computer Pvt. Ltd.	9830910444
Vikash Dungarwal	Dream Computer	9434051663
Kousik Ghosh	Microchip	9434053055
Sekher Agarwal	Shree Kailash Business Service	9832724243
Sandip Mukherjee	STS Infotech	9434124708
Saikat Pal	System Edge	9733540014

CHAIRMAN OF THE VARIOUS COMMITTEES

Chairman's	Name	Company Name	Mobile
Public & Media Relation	Sanjay Chhajer	Advance Management Systems Ltd.	9831023498
Public & Media Relation	Anup Agarwal	Shanti Enterprises	9830042215
Anti Piracy Drive	Anurag Sharaf	Classic Computers	9831181658
Business Hygiene	Narender Dhanuka	Galaxy Computech Pvt. Ltd.	9830031170
Conference Hall	Aranya Biswas	Dreamplanet	9831052721
CSR Activity	Neeraj Agrawal	Nimbus Computer Pvt. Ltd.	9830055055
Event & Publication	Pawan Jajodia	Mohit Electronics	9831014294
Fellowship	Rajesh Saboo	Saboo Computers Pvt. Ltd.	9830030178
Grievance Cell	Asif Khan	Technocrat Infotech Pvt. Ltd.	9831060916
Legal Cell	Pranay Agarwal	Alfa Tech	9830045322
Member's Relationship	Vineet Jindal	KRG Computer Pvt. Ltd.	9830162937
New Initiative	Anil Bader	Optima Infotech	9830040965
New Member Ship Drive	Manish Lunia	Shree Infotech	9831155806
OLS & FAIITA	J. K. Bothra	Planet Computer	9830042391
Seminar & Training	Hemant Chabria	Chabria Infotech Pvt. Ltd.	9830022890
Sports Activity	Nikhil Deora	Rashi Peripherals Pvt. Ltd.	9830645100
System Integrators Committee	Vibhor Khandelwal	Avam Business Pvt. Ltd.	9233333393
Vendor Management	K. L. Lalani	Lalani Infotech Ltd.	9830039501
Website & Members' Database Management	Ranjan Goenka	PDS Infotech Pvt. Ltd.	9830086326
Software & Dig. Mkt.	Mahesh Gupta	M. M. International	9830385352
Dist. Committee: Chairman	Anand Karnani	Supreme Infotrade Pvt. Ltd.	9831329291
Dist. Convener - Burdwan / Bankura	Chetan Seksaria	Clarion Computers Pvt. Ltd.	9831090120
Dist. Convener - Howrah / Hoogly	Vikash Sethiya	Sevi Computers	9831066469
Dist. Convener - Midnapore/ Murshidabad	Vineet Kala	Grapewine Networks Pvt. Ltd.	9831824599
Dist. Convener - North Bengal	Manish Lunia	Shree Infotech	9831155806
Dist. Co-ordinator - Siliguri	Vikash Dungarwal	Dream Computer	9434051663
Dist. Co-ordinator - Burdwan	Kousik Ghosh	Microchip	9434053055
Dist. Co-ordinator - Midnapore	Sekher Agarwal	Shree Kailash Business Service	9832724243
Dist. Co-ordinator - Bankura	Sandip Mukherjee	STS Infotech	9434124708
Dist. Co-ordinator - Murshidabad	Saikat Pal	System Edge	9733540014

EXECUTIVE COMMITTEE MEETINGS

The following 9th Executive Committee Meetings were held during 2020-21

Sl.	Date	Venue	Sl.	Date	Venue
1	10th Jan 2021	Online Meeting	6	19th Jun 2021	Online Meeting
2	27th Feb 2021	Online Meeting	7	17th Jul 2021	Online Meeting
3	23rd Mar 2021	Online Meeting	8	21st Aug 2021	Online Meeting
4	17th Apr 2021	Online Meeting	9	1st Sep 2021	Online Meeting
5	29th May 2021	Online Meeting			

ATTENDANCE AT THE EXECUTIVE COMMITTEE MEETING

Sl.	Designation	Name	Total	Sl.	Designation	Name	Total
1	President	Sanjay Chhajer	9	2	Vice- President	Lilesh Khakhra	8
3	Hony. Secretary	Anup Agarwal	9	4	Treasurer	Rahul Sarda	8
5	Jt. Secretary	Ranjan Goenka	9	6	IPP	Asif Khan	8
7	Imm. Past Secr.	Shiv Kr. Mohta	8	8	E. C. Member	Anand Karnani	7
9	E. C. member	Anil Bader	8	10	E. C. Member	Anurag Sharaf	5
11	E. C. Member	Aranya Biswas	8	12	E. C. Member	Arun Kr. Sharaff	7
13	E. C. Member	Ashish Bagla	7	14	E. C. Member	Chetan Seksaria	1
15	E. C. Member	Manish Lunia	7	16	E. C. Member	Neeraj Agrawal	4
17	E. C. Member	Vineet Jindal	7	18	E. C. Member	Vineet Kala	8
19	E. C. Member	Nikhil Deora	7	20	E. C. Member	Vibhor Khandelwal	7
21	E. C. Member	Pranay Agarwal	7				

CSR ACTIVITIES

Vaccination Camp

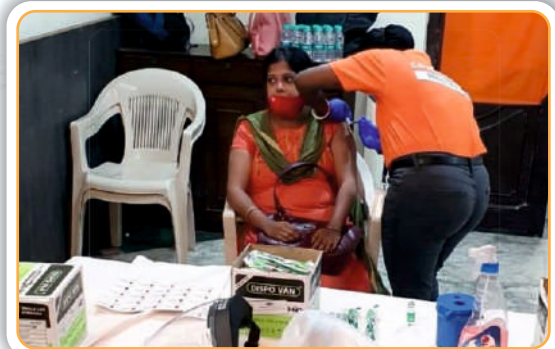
Chairman - **Mr. Nikhil Deora.**

Held on 12th June '2021, at Terapanthi Sabha, Terapanth Bhawan, 9A, Paddapukur Lane, Kolkata - 700 020.

In current Covid situation COMPASS CARES (Computer Association of Eastern India) organised a Vaccination Camp on 12th June '2021 at "South Calcutta Shri Jain Swetamber Terapanthi Sabha, Terapanth Bhawan, 9A, Paddapukur Lane, Kolkata - 700 020.

About 260 members & their family members / OEM / ND and their staff were vaccinated on that day. Many Senior members & Past Presidents Mr. K. L. Lalani, Mr. Pawan Jajodia, Mr. Rajesh Saboo & Mr. J. K. Bothra were present to motivate entire **COMPASS CARES TEAM**.

President Mr. Sanjay Chhajer is grateful to full team of Cashless Bazar for their excellent support, he is also thankful to the entire Compass Vaccination Committee which was chaired by Mr. Nikhil Deora.



e-NEWSLETTER



Chairman – Newsletter # **Mr. Pranay Agarwal**

I am happy that we released 2 editions of Online Newsletter which were very widely circulated and covered articles of Interest about Information Technology in and around the world and we tried to highlight our New members, Past Presidents, Statutory News, Upcoming Events and Seminars.

I like to thank all the Sponsors and Advertisers for all their support.

A special thanks to Co - Chairman Hemant Chabaria for assisting me in bringing out flip book Rich featured Newsletter.



GRIEVANCE CELL ACTIVITIES



Chairman – Grievance Cell # **Mr. Asif Khan**

1.	Computer World	Vs	Galaxy Computech Pvt Ltd.	Resolved
2.	Infocare Solutions Pvt. Ltd.	Vs	Camelia	Resolved
3.	Lalani Infotech Ltd.	Vs	Computer World	Resolved
4.	ACER	Vs	GGC Industries Pvt. Ltd.	Pending
5.	Shanti Enterprises	Vs	Intex	Pending

EVENT AND PUBLICATION



Chairman – Members Directory # **Mr. Pawan Jajodia**

The new edition of the COMPASS Members Directory 2021 will be published shortly in a brand new look with inputs received online from the members. The new committee will disburse the issues.

WEBSITE & MEMBERS' DATABASE MANAGEMENT



Chairman -Website & Members' Database Management

Mr. Ranjan Goenka

Member Database Management

COMPASS has successfully implemented the online member data management system with instant deployment of updated information in the online member's directory. Data for all new members are added by COMPASS office through the system. The online modification are directly requested by members and subsequently, after due verification, approval is done by COMPASS office. This also includes adding / replacing member photos. More than 175 members have successfully used the system in the last six months.

Website

The newly revamped website of COMPASS is ready and all set to be launched in September 2021. Objective has been to add vibrancy and make it more functional. Back-end data management modules have been developed that would enable COMPASS office to keep the content of the website updated. It has been a long standing aspiration of the association to have a website converges key information parameters. Hopefully,

SPECIAL INTERESTED GROUP - SYSTEM INTEGRATORS



Chairman - Special Interested Group - System Integrators # **Vibhor Khandelwal**

First of all, I would like to thank all our EC member and specially our President Mr. Sanjay Chajjer for trusting me as the Chairman's responsibility for first ever newly added System Integrator's (SI) division under COMPASS banner. Currently we have around 102+ focussed SIs in one whatsapp group of COMPASS SI member, motto of creating this Division to not only discuss about new and latest technology and solutions among our members but also to create a platform where all can be benefited with each other and can upgrade themselves with technological aspects.



We have already started conducting OEMs trainings specially for our group members where OEMs update them on latest tree in technology. We have also launched a competition for "Most Innovative Solution" sponsored by SAVEX for its first and second prize of Rs. 10,000 & Rs. 5000 accordingly.

This is just a beginning of such events and trainings, a lot many such events and much more is in pipeline to be introduced in the SI Group.

SEMINAR & TRAINING



Chairman – Seminar & Training # **Mr. Hemant Chabria**

This year we have done many virtual Seminar for members details are given below

1. Seminar on "Actionable Insights on Brand Strategy to Multiply the Growth of your Business " conducted by Mr. Srish Agarwal on dated 5th Mar2021.
2. Seminar on "Secrets of a profitable lead Ad funnel" conducted by Mr. Shibaram Mishra on dated 22nd Apr2021.
3. Seminar on "Interactive session on FAQ's in GST " conducted by Mr. Gagan Kedia on dated 27th May2021.
4. Seminar on "How to face income tax survey and search" conducted by Narayan Jain on dated 31st May2021.
5. Seminar on "Are you in never ending struggle for consistent clients that pay you well ? " conducted by Hemant Chabria (Chairman) on dated 4th Jun2021.
6. Seminar on "MAHADEV Life lessons and motivational stories bases" conducted by Atul Satya Koshik on dated 6th Jun2021.
7. Seminar on "YOGA are you breathing right ?" conducted by Anil Bhimsaria on dated 20th Jun2021.

Lot of members have registered their name and attend the seminars and enjoy.



CONFERENCE HALL



Chairman – Conference Hall # **Mr. Aranya Biswas**

Thanks for giving me the opportunity as chairman of Conference hall, but due to Covid situation & Government regulation regarding the same, we cannot do business as expected. We have got 11 Conference Hall bookings during September 2020 to September 2021.

LEGAL CELL ACTIVITIES



Chairman – Legal Cell # **Mr. Pranay Agarwal**

Compass has always tried to add value in the interest of its members and keeping this in mind we undertook an Initiative to provide Free Legal Advice to our Members, we appointed SB Legal Partners a Reputed Law firm for free consultancy service.

Our members met the Lawyers with Pre-appointment at our Compass office every Saturday with their queries and were provided Legal opinions and Processes to solve their problems. This service helped many members resolve their Legal Issues amicably. I thank Tanay Saraf and Ayush Bhalotia, Partners of SB Legal Partners for their Services to our Association .



NEW MEMBERSHIP DRIVE



Chairman – New Membership Drive # **Mr. Manish Lunia**

This year 4 new members added in Compass 2020-21, details are given



Rajesh Agarwal
M/s, I Mart Technologies
Pvt. Ltd.



Bhanwar Lal Dugar
M/s, R.N. Electronics



Saumendra Nath Satra
M/s, Swarnali Square



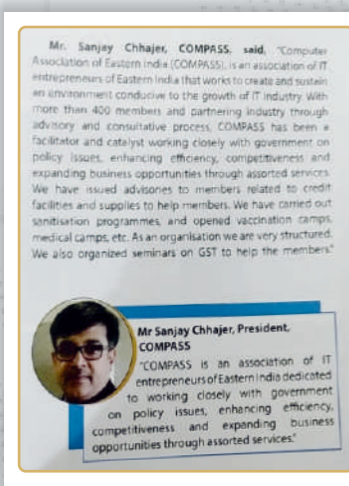
Subrata Hazra
M/s, System Tools

MEDIA COVERAGE

Chairman Public & Media Relations : Mr. Sanjay Chhajer, Mr. Anup Agarwal



Computer Association of Eastern India (COMPASS), KOLKATA



26TH AGM

26th Annual General Meeting of COMPASS was held on 28th December 2020 at Park Hotel Kolkata.



UNVEILING OF PHOTOGRAPH

The photograph of our Imm. Past President Mr. Asif Khan was unveiled at the COMPASS office, on Wednesday, 15th September, 2021







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